



KINEXON

INTERNSHIP/WORKING STUDENT

INTERN / WORKING STUDENT BUSINESS DEVELOPMENT SPORTS (M/F/D)

THE ROLE

You are looking for a position with strategic focus? You are passionate about working for a high-growth tech company? You want to challenge yourself? And you are excited by sports and technology? If this sounds like you, then please read on...

Our KINEXON Sports team is driving the digitalization of sports with intelligent position, motion and status data. Using intelligent sensor technology and powerful analytics software, we measure, analyze, and visualize the athletic and tactical performance of teams and individual players.

We are looking for an intern or a working student. We are open for both options. Let us know which one is more fitting for you!

YOUR RESPONSIBILITIES

- You will have projects in the international business development and create concepts for go-to-market strategies for new markets, regions & countries
- You will support us in the analysis and acquisition of new sports & sports clubs
- You will take part in strategic sales projects
- You will get insights into the complete sales process: from the first contact with potential customers to the closing of new deals. This also includes the data management in Salesforce
- You will prepare presentations for our customers
- You will help our team with the preparation of customer offers and contract management

YOUR QUALIFICATIONS

- You are in the middle of or at the end of your bachelor's degree or in your master's degree in the field of business administration, sales, sports management or equivalent
- You have already gained some practical experience, e.g. in an internship
- You have a great interest in sales topics and enjoy working strategically
- You are a sports enthusiast
- You are an open, extroverted, and creative personality
- You speak English very well, German would be a plus but is not a necessity

YOUR BENEFITS

Become part of our team and we offer you on top:

- SpenditCard for each Kinexian after 6 months of joining the company
- Flexible working hours, which you coordinate with your team according to your study schedule
- The possibility to work from home regularly
- A centrally located office in Munich near the universities
- Your own laptop and equipment you need to work effectively
- A buddy program for your first days and weeks at KINEXON
- Working-Student-Community - we almost have 30 working students
- Responsibility and recognition, we see you as the future of KINEXON
- Regular employee events, like Oktoberfest, summer party etc. and extra budget for team events